

Message Text

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PAGE 01 LA PAZ 06206 031830Z
ACTION XMB-04

INFO OCT-01 ARA-10 ISO-00 EB-08 COME-00 TRSE-00 OMB-01
CIAE-00 INR-10 NSAE-00 AID-05 /039 W
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FM AMEMBASSY LA PAZ
TO SECSTATE WASHDC 1979

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FOR: EXIMBANK

EO 11652: NA
TAGS: EFIN, BL
SUBJECT: INQUIRY ABOUT POSSIBLE EXIMBANK FINANCING

1. THE GOB PLANS TO SPEND APPROXIMATELY \$US 6 MILLION TO PURCHASE MEDICAL EQUIPMENT TO EQUIP A LARGE MILITARY HOSPITAL. THE GOB HAS TALKED WITH SEVERAL US FIRMS AND WOULD PREFER A SINGLE FIRM THAT WOULD ASSUME RESPONSIBILITY ON A TURNKEY BASIS TO SUPPLY ALL NECESSARY EQUIPMENT, TO OFFER APPROPRIATE GUARANTEES, AND TO PERFORM EQUIPMENT MAINTENANCE OVER AN AGREED-UPON PERIOD OF TIME WHILE TRAINING HOSPITAL PERSONNEL.

2. WE HAVE THE FOLLOWING QUESTIONS ABOUT THE FINANCING OF SUCH A PROJECT:

A. DOES EXIM NORMALLY FINANCE SUCH TURNKEY PACKAGES OF MEDICAL EQUIPMENT?

B. WHAT WOULD BE THE TERMS?

C) WHAT PERCENTAGE OF THE TOTAL COST COULD EXIM FINANCE?

D. WOULD IT BE POSSIBLE FOR EXIM TO FINANCE 100 PERCENT OF AN
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ESTIMATED COST OF \$US 6 MILLION FOR AS LONG AS NINE YEARS?

WE WOULD APPRECIATE RESPONSE AS SOON AS POSSIBLE.
BOEKER

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NNN

Message Attributes

Automatic Decaptioning: X
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Concepts: FINANCE, MEDICAL EQUIPMENT, POLICIES
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Draft Date: 03 aug 1978
Decaption Date: 01 jan 1960
Decaption Note:
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Message ID: 7d180358-c288-dd11-92da-001cc4696bcc
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Original Classification: LIMITED OFFICIAL USE
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Previous Handling Restrictions: n/a
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TAGS: EFIN, BL, XMB
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